

Learn how premiere home securities company Defenders saved \$1.5M annualized in just 10 days, while increasing total conversions by 2%

State of the art keyword clustering technology from DemandJump's Traffic Cloud™ platform immediately identified paid search campaign inefficiencies and wasted spend for DEFENDERS.

Armed with this level of detailed intelligence, teams at DEFENDERS were able to quickly remove and/or restructure trouble spots in the AdWords account based on actionable recommendations from Traffic Cloud $^{\text{\tiny M}}$. This resulted in immediate cost savings and increased efficiencies .

Within just 10 days of engaging with DemandJump, DEFENDERS saved \$1.5M annualized and boosted total conversions by nearly 2%. DEFENDERS is now applying the same clustering technology to identify high-impact keywords and campaign structures and reinvesting the \$1.5M to drive new customers and revenue.

RESULTS

\$1.5M

In paid search cost savings

2%

Increase in total conversions

10 Days

Total time to value delivery from kickoff

